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April 7, 2021

Mrs. Amanda Kirby, Airport Manager
Lake Wales Municipal Airport
440 S. Airport Road
Lake Wales, FL 33859

**Re: Bid Tabulation and Recommendation to Award
East Apron Rehabilitation
Lake Wales Municipal Airport
Bid No. 21-485**

Dear Ms. Kirby:

A total of five sealed bids were received and recorded for the above referenced project on Tuesday, March 23, 2021, at 2 p.m. local time. After analyzing the information provided by the contractors, Hoyle, Tanner determined that all bidders had supplied the information necessary to adequately evaluate the bid. A copy of the certified bid tabulation is enclosed for your examination.

BID TABULATION SUMMARY

We have tabulated the bid below:

Number	Bidder	Total Base Bid
1	Ajax Paving Industries of Florida, LLC	\$831,283.20
2	CW Roberts Contracting, Inc.	\$938,327.70
3	Cobb Site Development, Inc.	\$1,002,197.03
4	Hubbard Construction Company	\$1,022,460.30
5	Ranger Construction Industries	\$1,070,785.96

Ajax Paving Industries of Florida, LLC submitted the lowest bid which was approximately \$239,502.76 lower than the highest bid received. The Engineer's Opinion of Probable Costs for the project was \$775,329.58, which was 7% lower than the bid submitted by Ajax Paving Industries of Florida, LLC.

BID EVALUATION

The bids were evaluated by Hoyle, Tanner for compliance to the bid documents and were found to be in order. A minor math error was found in the Ranger Construction Industries Bid. The error was corrected and is highlighted in yellow on the bid tabulation. The error did not affect the rankings as received.

The lowest bidder, Ajax Paving Industries of Florida, LLC, submitted the original Bid Schedule and not the revised Bid Schedule that was issued with Addendum 2. However, receipt of Addendum 2 was acknowledged in the bid package. The Addendum 2 Bid Schedule included one pay item, Clearing and Grubbing 0.1 acres, that was missing from the original Bid Schedule submitted by Ajax Paving Industries, LLC. Ajax Paving Industries of Florida, LLC. confirmed that the cost for the missing item was included in other bid items, It was concluded that this irregularity was immaterial and will be waived since it did not have an effect on price, quantity, quality, or delivery when contrasted with the total cost of the services being contracted and did not affect the rankings as received.

DBE Information

Ajax Paving Industries of Florida, LLC has sufficient documentation showing good faith effort was made during the bidding period to solicit DBE firms to work on this project. Ajax Paving Industries of Florida, LLC included pricing from four (4) DBE sub-contractors with their bid. They have plans to award \$83,576.05 in DBE contracts. This will result in an 10.05% DBE participation which exceeds the City's goal. Mr. Clay Cross of Ajax Paving Industries of Florida, LLC confirmed via email that the company intends on awarding these contracts upon receipt of their contract. Hoyle, Tanner supports the evidence showing that good faith effort was made and verifies the intent of Ajax Paving Industries of Florida, LLC to use the planned DBE contractors on this project.

Bond Information

Ajax Paving Industries of Florida, LLC's surety providing performance and payment bonds on the project is Liberty Mutual Surety. According to the A.M. Best's Insurance Ratings, the surety meets and exceeds the minimum federal requirements with a Financial Strength rating of A (Excellent).

References

Ajax Paving Industries of Florida, LLC provided a total of six (6) references for airport construction work. Two references were checked by Hoyle, Tanner, and Ajax Paving Industries of Florida, LLC received favorable remarks from both references. A copy of each reference check form is included for your records.

In conclusion, all of the information provided concerning Ajax Paving Industries of Florida, LLC is adequate, indicating that this contractor is qualified to provide the work.

RECOMMENDATION TO AWARD

Based on the above information, Hoyle, Tanner recommends award of the base bid schedule to Ajax Paving Industries of Florida, LLC in the amount of \$831,283.20 at this time, subject to availability of Federal, State, and local funds.

Please do not hesitate to contact me if you have any questions or need further assistance.

Sincerely,

A handwritten signature in black ink, appearing to be 'Iryna Afong', written in a cursive style.

Iryna Afong, P.E.
Project Engineer

Enclosures as noted

Rte:\ DNN, WJM, file

TABULATION OF BIDS [RECEIVED ON 3/23/21 @ 2 PM]

Airport: Lake Wales Municipal Airport (X07)
Project: East Apron Rehabilitation
Phase:

BID SCHEDULE - EAST APRON REHABILITATION

Spec Item No.	Description	QTY	UNIT	UNIT PRICE	AMOUNT	UNIT PRICE	AMOUNT	UNIT PRICE	AMOUNT	UNIT PRICE	AMOUNT	UNIT PRICE	AMOUNT	UNIT PRICE	AMOUNT	UNIT PRICE	AMOUNT
				Engineer's Estimate		Ajax Paving Industries of FL, LLC.		C W Robert's Contracting, Inc.		Cobb Site Development, Inc.		Hubbard Construction Company		Ranger Construction Industries		SEMCO Construction	
C-100-1	Contractor's Quality Control Program	1	LS	\$5,000.00	\$5,000.00	\$ 5,170.00	\$5,170.00	\$18,000.00	\$18,000.00	\$9,069.40	\$9,069.40	\$7,323.00	\$7,323.00	\$44,900.00	\$44,900.00		
C-102-1	Temporary Silt Fence	1	LS	\$1,400.00	\$1,400.00	\$ 1,542.00	\$1,542.00	\$20,000.00	\$20,000.00	\$4,705.90	\$4,705.90	\$9,014.00	\$9,014.00	\$5,600.00	\$5,600.00		
C-105-1	Mobilization	1	LS	\$70,486.33	\$70,486.33	\$ 129,000.00	\$129,000.00	\$90,000.00	\$90,000.00	\$81,618.18	\$81,618.18	\$102,000.00	\$102,000.00	\$102,008.00	\$102,008.00		
C-105-2	Maintenance of Traffic	1	LS	\$3,000.00	\$3,000.00	\$ 4,125.00	\$4,125.00	\$10,000.00	\$10,000.00	\$21,578.34	\$21,578.34	\$50,000.00	\$50,000.00	\$13,958.00	\$13,958.00		
C-105-3	Engineer's/RPR Field Office	1	LS	\$12,000.00	\$12,000.00	\$ 15,951.00	\$15,951.00	\$15,000.00	\$15,000.00	\$33,195.53	\$33,195.53	\$25,000.00	\$25,000.00	\$28,300.00	\$28,300.00		
D-751-1	Lower Existing Drainage Inlet	1	EA	\$500.00	\$500.00	\$ 4,252.00	\$4,252.00	\$3,000.00	\$3,000.00	\$2,015.54	\$2,015.54	\$2,500.00	\$2,500.00	\$5,450.00	\$5,450.00		
F-162-1	Remove Existing Chainlink Fence and Gate	375	LF	\$3.00	\$1,125.00	\$ 5.35	\$2,006.25	\$3.00	\$1,125.00	\$5.00	\$1,875.00	\$3.50	\$1,312.50	\$3.55	\$1,331.25		
F-162-2	Construct 6' High FDOT Type B Chainlink Fence with 3-Strand Barbed Wire and Top Rail	360	LF	\$30.00	\$10,800.00	\$ 32.40	\$11,664.00	\$25.00	\$9,000.00	\$24.54	\$8,834.40	\$25.00	\$9,000.00	\$53.20	\$19,152.00		
F-162-3	Construct 16' Wide Double Swing Gate	1	EA	\$2,000.00	\$2,000.00	\$ 2,660.00	\$2,660.00	\$3,500.00	\$3,500.00	\$4,342.50	\$4,342.50	\$1,366.00	\$1,366.00	\$1,770.00	\$1,770.00		
H-020-1	Aircraft Tie-Down Anchors	33	EA	\$220.00	\$7,260.00	\$ 319.00	\$10,527.00	\$300.00	\$9,900.00	\$445.80	\$14,711.40	\$620.00	\$20,460.00	\$767.50	\$25,327.50		
P-101-1	General Demolition	1	LS	\$15,000.00	\$15,000.00	\$ 21,700.00	\$21,700.00	\$35,000.00	\$35,000.00	\$21,625.53	\$21,625.53	\$95,000.00	\$95,000.00	\$68,600.00	\$68,600.00		
P-101-2	Remove Existing Pavement Structure	761	SY	\$7.50	\$5,707.50	\$ 6.00	\$4,566.00	\$8.00	\$6,088.00	\$14.52	\$11,049.72	\$8.50	\$6,468.50	\$6.18	\$4,702.98		
P-151-1	Clearing and Grubbing	0.1	AC	\$3,000.00	\$300.00	\$ -	\$0.00	\$20,000.00	\$2,000.00	\$20,148.88	\$2,014.89	\$30,000.00	\$3,000.00	\$2,888.00	\$288.80		
P-152-1	Excavation, Subgrade, and Embankment	1	LS	\$20,000.00	\$20,000.00	\$ 35,850.00	\$35,850.00	\$295,000.00	\$295,000.00	\$31,546.28	\$31,546.28	\$85,000.00	\$85,000.00	\$143,095.00	\$143,095.00		
P-152-2	Stripping and Stockpiling 6" of Natural Ground	6	CY	\$5.00	\$30.00	\$ 674.00	\$4,044.00	\$10.00	\$60.00	\$323.37	\$1,940.22	\$171.00	\$1,026.00	\$1,530.00	\$9,180.00		
P-207-1	In-Place Full Depth Reclamation (FDR) Recycled Asphalt Aggregate Base Course (Crush, Mix, Place, Finish)	12,253	SY	\$10.00	\$122,530.00	\$ 3.50	\$42,885.50	\$3.00	\$36,759.00	\$11.21	\$137,356.13	\$6.00	\$73,518.00	\$3.15	\$38,596.95		
P-207-2	Stabilization Agent - Emulsified Asphalt Cement	36,304	GAL	\$3.00	\$108,912.00	\$ 3.25	\$117,988.00	\$2.50	\$90,760.00	\$3.25	\$117,988.00	\$2.70	\$98,020.80	\$2.95	\$107,096.80		
P-401-1	4" Bituminous Asphalt Concrete Surface	2,783	TON	\$130.00	\$361,790.00	\$ 141.60	\$394,072.80	\$100.00	\$278,300.00	\$165.26	\$459,918.58	\$145.00	\$403,535.00	\$146.80	\$408,544.40		
P-602-1	Bituminous Prime Coat	2,757	GAL	\$4.00	\$11,028.00	\$ 2.90	\$7,995.30	\$0.10	\$275.70	\$2.44	\$6,727.08	\$4.50	\$12,406.50	\$4.70	\$12,957.90		
P-603-1	Bituminous Tack Coat	1,210	GAL	\$4.00	\$4,840.00	\$ 2.90	\$3,509.00	\$0.10	\$121.00	\$4.00	\$4,840.00	\$3.25	\$3,932.50	\$4.55	\$5,505.50		
P-620-1	Runway/Taxiway Paint - Yellow	723	SF	\$1.25	\$903.75	\$ 1.60	\$1,156.80	\$1.50	\$1,084.50	\$4.88	\$3,528.24	\$1.50	\$1,084.50	\$5.90	\$4,265.70		
P-620-2	Runway/Taxiway Paint - Black	1,647	SF	\$1.00	\$1,647.00	\$ 1.05	\$1,729.35	\$1.50	\$2,470.50	\$4.92	\$8,103.24	\$1.00	\$1,647.00	\$2.94	\$4,842.18		
T-901-1	Hydroseed	7	KSF	\$250.00	\$1,750.00	\$ 266.00	\$1,862.00	\$300.00	\$2,100.00	\$518.35	\$3,628.45	\$570.00	\$3,990.00	\$619.00	\$4,333.00		
T-904-1	Solid Sodding	2,928	SY	\$2.50	\$7,320.00	\$ 2.40	\$7,027.20	\$3.00	\$8,784.00	\$3.41	\$9,984.48	\$2.00	\$5,856.00	\$3.75	\$10,980.00		
TOTAL COST BID SCHEDULE					\$775,329.58		\$831,283.20		\$938,327.70		\$1,002,197.03		\$1,022,460.30		\$1,070,785.96		

No Bid

107% 121% 129% 132% 138%

CERTIFIED BY:  Iryna Afong, P.E., Project Engineer

CONTRACTOR REFERENCE CHECK

Project Name: East Apron Rehabilitation

Sponsor: City of Lake Wales

Bid number: ITB 21-485

Apparent low bid amount: \$831, 283.20

Contractor name: Ajax Paving Industries of Florida, LLC

REFERENCE 1

Reference name: **Scott A. Nesbitt, P.E. / Tampa International Airport / Project Director**

Reference project and date: **6160 Airfield Pavement Reconstruction and Replacement (2017/2018)**

Adherence to Schedule:

Communication:

Budget \$16,776,318 (please verify) – **this is the correct final contract amount with Ajax**

Change Orders: **Four**

Recommendation (Would you work with them again?): **Yes – assuming they are the low bid**

Other comments of concerns:

Ajax did a great job for us! FYI – the \$16,776,318 was final contract amount with Ajax. It was done under a number of other (not just 6160) HCAA project numbers for airfield pavement reconstruction and replacement at TPA

REFERENCE 2

Reference name: **Mohsen Mohammadi**

Reference project and date: **Venice Airport Rehabilitation (2018)**

Adherence to Schedule: **Yes**

Communication: **Great**

Budget \$4,543,201 (please verify) - **Confirmed**

Change Orders: **3 Cos. First one was additional work requested by the Owner. Second and third one reduced the total contract amount by over \$90K.**

Recommendation (Would you work with them again?): **Yes**

Other comments of concerns: **Their on-site supervisor was excellent.**