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Q-330493-44446.732CG

Issued: 09/07/2021

EST Contract Start Date: 10/15/2021

Account Number: 146513

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery;Invoice-133 E Tillman Ave 133 E Tillman Ave Lake Wales, FL 33853-4178 USA	Lake Wales Police Dept.-FL 133 E Tillman Ave Lake Wales, FL 33853-4178 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Christian Gardner Phone: (480) 502-6209 Email: cgardner@axon.com Fax:	Alvin Maultsby Phone: (863) 678-4223 Email: amaultsby@lakewalesfl.gov Fax: (863) 678-4298

Program Length	60 Months
TOTAL COST	\$100,041.37
ESTIMATED TOTAL W/ TAX	\$100,041.37

Bundle Savings	\$23,713.45
Additional Savings	\$11,108.58
TOTAL SAVINGS	\$34,822.06

PAYMENT PLAN			
PLAN NAME	INVOICE DATE	AMOUNT DUE	
Year 1	Oct, 2021	\$20,008.29	
Year 2	Oct, 2022	\$20,008.27	
Year 3	Oct, 2023	\$20,008.27	
Year 4	Oct, 2024	\$20,008.27	
Year 5	Oct, 2025	\$20,008.27	

RECURRING BILLING

Item	Description	QTY	Frequency	Amount Due
20248	TASER 7 EVIDENCE.COM LICENSE	32	Annual	\$7,512.18
20248	TASER 7 EVIDENCE.COM LICENSE	1	Annual	\$234.76
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT LICENSE	32	Annual	\$3,756.09
80395	EXT WARRANTY, TASER 7 HANDLE	32		\$7,512.18
80395	EXT WARRANTY, TASER 7 HANDLE	1		\$234.76
80374	EXT WARRANTY, TASER 7 BATTERY PACK	38		\$599.47
80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1		\$234.76

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80395	EXT WARRANTY, TASER 7 HANDLE	1		\$234.76
80374	EXT WARRANTY, TASER 7 BATTERY PACK	38		\$599.47
80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1		\$234.76

Quote Details

Bundle Summary

Item	Description	QTY
T7Cert	2021 Taser 7 Certification Bundle	32

Bundle: 2021 Taser 7 Certification Bundle Quantity: 32 Start: 10/15/2021 End: 10/14/2026 Total: 99328.56 USD

Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Holsters	20063	TASER 7 HOLSTER - SAFARILAND, RIGHT HAND	27	\$55.56	21.75%		\$52.82	\$1,426.14
Holsters	20068	TASER 7 HOLSTER - SAFARILAND, LEFT HAND	5	\$55.56	21.75%		\$52.82	\$264.10

Handle License	20248	TASER 7 EVIDENCE.COM LICENSE	32	\$246.96	21.75%		\$234.76	\$7,512.18
Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	96	\$31.28	21.75%		\$29.74	\$2,854.63
Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	96	\$31.28	21.75%		\$29.74	\$2,854.63
Handles	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	32	\$1,415.88	31.96%		\$1,170.38	\$37,452.04
Inert Cartridges	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	32	\$40.34	21.75%		\$38.34	\$1,226.99
Inert Cartridges	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	32	\$40.34	21.75%		\$38.34	\$1,226.99
Admin License	20248	TASER 7 EVIDENCE.COM LICENSE	1	\$246.96	21.75%		\$234.76	\$234.76
Taser 7 Target	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	\$123.48	21.75%		\$117.38	\$117.38
Spare Handles	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	1	\$1,415.88	21.75%		\$1,345.93	\$1,345.93
Taser 7 Target Frame	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	\$61.74	21.75%		\$58.69	\$58.69
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	64	\$31.28	21.75%		\$29.74	\$1,903.08
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	64	\$31.28	21.75%		\$29.74	\$1,903.08
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Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	64	\$31.28	21.75%		\$29.74	\$1,903.08
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	64	\$31.28	21.75%		\$29.74	\$1,903.08
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	64	\$31.28	21.75%		\$29.74	\$1,903.08
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	64	\$31.28	21.75%		\$29.74	\$1,903.08
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	64	\$31.28	21.75%		\$29.74	\$1,903.08
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	64	\$31.28	21.75%		\$29.74	\$1,903.08
Batteries	20018	TASER 7 BATTERY PACK, TACTICAL	38	\$70.79	21.75%		\$67.30	\$2,557.27
Training Halt Cartridges	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	64	\$31.28	21.75%		\$29.74	\$1,903.08

Training Halt Cartridges	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	64	\$31.28	21.75%		\$29.74	\$1,903.08
Training Halt Cartridges	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	64	\$31.28	21.75%		\$29.74	\$1,903.08
Training Halt Cartridges	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	64	\$31.28	21.75%		\$29.74	\$1,903.08
Duty Cartridge Replenishment Program	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT LICENSE	32	\$123.48	21.75%		\$117.38	\$3,756.09
Docks	74200	TASER 7 6-BAY DOCK AND CORE	1	\$1,234.78	21.75%		\$1,173.78	\$1,173.78
Dock Mount	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	\$36.14	21.75%		\$34.35	\$34.35
Dock Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	\$8.60	21.75%		\$8.18	\$8.18
Other	80395	EXT WARRANTY, TASER 7 HANDLE	32	\$246.96	21.75%		\$234.76	\$7,512.18
Other	80395	EXT WARRANTY, TASER 7 HANDLE	1	\$246.96	21.75%		\$234.76	\$234.76
Other	80374	EXT WARRANTY, TASER 7 BATTERY PACK	38	\$16.60	21.75%		\$15.78	\$599.47
Other	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	\$246.96	21.75%		\$234.76	\$234.76

Item	Description	QTY	Delivery/ Start	End Date	List Price	Tax	Net Price	Total(USD)
T7Cert	2021 Taser 7 Certification Bundle	32	10/15/2021	10/14/2026	\$0.00		\$0.00	\$0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	10/15/2021	10/14/2026	\$750.00		\$712.95	\$712.95
20063	TASER 7 HOLSTER - SAFARILAND, RIGHT HAND	27	10/15/2021	10/14/2026	\$55.56		\$52.82	\$1,426.14
20068	TASER 7 HOLSTER - SAFARILAND, LEFT HAND	5	10/15/2021	10/14/2026	\$55.56		\$52.82	\$264.10
20248	TASER 7 EVIDENCE.COM LICENSE	32	10/15/2021	10/14/2026	\$246.96		\$234.76	\$7,512.18
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	96	10/15/2021	10/14/2026	\$31.28		\$29.74	\$2,854.63
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	96	10/15/2021	10/14/2026	\$31.28		\$29.74	\$2,854.63
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	32	10/15/2021	10/14/2026	\$1,415.88		\$1,170.38	\$37,452.04
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	32	10/15/2021	10/14/2026	\$40.34		\$38.34	\$1,226.99
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	32	10/15/2021	10/14/2026	\$40.34		\$38.34	\$1,226.99

20248	TASER 7 EVIDENCE.COM LICENSE	1	10/15/2021	10/14/2026	\$246.96		\$234.76	\$234.76
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	10/15/2021	10/14/2026	\$123.48		\$117.38	\$117.38
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	1	10/15/2021	10/14/2026	\$1,415.88		\$1,345.93	\$1,345.93
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	10/15/2021	10/14/2026	\$61.74		\$58.69	\$58.69
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	64	10/15/2021	10/14/2026	\$31.28		\$29.74	\$1,903.08
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	64	10/15/2022	10/14/2026	\$31.28		\$29.74	\$1,903.08
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	64	10/15/2023	10/14/2026	\$31.28		\$29.74	\$1,903.08
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	64	10/15/2024	10/14/2026	\$31.28		\$29.74	\$1,903.08
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	64	10/15/2025	10/14/2026	\$31.28		\$29.74	\$1,903.08
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	64	10/15/2021	10/14/2026	\$31.28		\$29.74	\$1,903.08
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	64	10/15/2022	10/14/2026	\$31.28		\$29.74	\$1,903.08
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	64	10/15/2023	10/14/2026	\$31.28		\$29.74	\$1,903.08
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	64	10/15/2024	10/14/2026	\$31.28		\$29.74	\$1,903.08
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	64	10/15/2025	10/14/2026	\$31.28		\$29.74	\$1,903.08
20018	TASER 7 BATTERY PACK, TACTICAL	38	10/15/2021	10/14/2026	\$70.79		\$67.30	\$2,557.27
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	64	10/15/2021	10/14/2026	\$31.28		\$29.74	\$1,903.08
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	64	10/15/2023	10/14/2026	\$31.28		\$29.74	\$1,903.08
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	64	10/15/2021	10/14/2026	\$31.28		\$29.74	\$1,903.08
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	64	10/15/2023	10/14/2026	\$31.28		\$29.74	\$1,903.08
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT LICENSE	32	10/15/2021	10/14/2026	\$123.48		\$117.38	\$3,756.09
74200	TASER 7 6-BAY DOCK AND CORE	1	10/15/2021	10/14/2026	\$1,234.78		\$1,173.78	\$1,173.78

70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	10/15/2021	10/14/2026	\$36.14		\$34.35	\$34.35
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	10/15/2021	10/14/2026	\$8.60		\$8.18	\$8.18
80395	EXT WARRANTY, TASER 7 HANDLE	32	10/15/2021	10/14/2026	\$246.96		\$234.76	\$7,512.18
80395	EXT WARRANTY, TASER 7 HANDLE	1	10/15/2021	10/14/2026	\$246.96		\$234.76	\$234.76
80374	EXT WARRANTY, TASER 7 BATTERY PACK	38	10/15/2021	10/14/2026	\$16.60		\$15.78	\$599.47
80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	10/15/2021	10/14/2026	\$246.96		\$234.76	\$234.76
							Total	\$100,041.37

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

9/7/2021