



January 14, 2026

Cynthia Monk, City Manager Executive Assistant
Lake Wales Municipal Airport
201 W. Central Ave.
Lake Wales, FL 33853

**Re: Bid Tabulation and Recommendation to Award
Lake Wales Memorial Gardens – Phase 2
City of Lake Wales
Bid No. 26-03**

Dear Ms. Monk:

A total of six (6) Bids were received at the office of the Purchasing Coordinator on Thursday, December 18, 2025, at 2:00 pm local time. After analyzing the information provided by the contractors, Hoyle Tanner determined that that all six (6) bidders supplied the information necessary to adequately evaluate the bid, however one (1) bid provided services for irrigation only (Newberg Irrigation) and was deemed as unresponsive. A copy of the certified bid tabulation is enclosed for your examination.

BID TABULATION SUMMARY

We have tabulated the bid below:

	Bid Schedule A Construct Lake Wales Memorial Gardens – Ph2	Bid Schedule B Landscape, Hardscape & Irrigation	Bid Schedule C Security	Total Bid Amount
Tiger Contracting, LLC	\$462,328.73	\$130,300.00	\$16,800.00	\$609,428.73
SEMCO Construction, Inc.	\$484,649.72	\$261,150.12	\$3,874.50	\$749,674.34
Strickland Construction, Inc.	\$607,097.00	\$135,370.00	\$19,200.00	\$761,667.00
Cobb Site Development, Inc.	\$613,880.33	\$144,824.53	\$11,114.52	\$769,835.55
RCS Construction Company	\$583,210.00	\$197,845.00	\$31,445.00	\$812,500.00
Newberg Irrigation – Irrigation Bid Only	N/A	N/A	N/A	N/A

Tiger Contracting, LLC submitted the lowest bid which was found to comply with the RFB requirements. The Engineer’s Opinion of Probable Costs for the project was \$738,081.00 which was approximately 21% higher than the bid submitted by Tiger Contracting, LLC. The Engineer’s Estimate was based on recent bids from similar projects.

BID EVALUATION

The bids were evaluated by the City of Lake Wales Purchasing and Hoyle Tanner for compliance with the bid documents. As previously stated, five of the six bids received were found to be in order. The difference in cost between the low bid (Tiger Contracting, LLC) and the remaining bidders appeared to be due to reduced overhead and local mobilization and not due to a scope gap.

BOND INFORMATION

Tiger Contracting's surety providing performance and payment bonds on the project is Harco National Insurance Company. According to the A.M. Best's Insurance Ratings, the surety meets and exceeds the minimum federal requirements with a Financial Strength rating of A- (Excellent).

RECOMMENDATION TO AWARD

In conclusion, all of the information provided concerning Tiger Contracting is adequate, indicating that Tiger Contracting is qualified to provide the work. They are a fully responsive and local company that has been in business for nearly 20 years, and appear to be in good standing with suppliers and developers that have provided a reference. Although Hoyle Tanner has not worked with Tiger Contracting in any previous projects in the state of Florida, we recommend them for award of this project.

Based on all of the above information, Hoyle Tanner recommends the award of the project to Tiger Contracting, LLC in the amount of \$609,428.73.

ADDITIONAL INFORMATION

Hoyle Tanner will make the conformed contract sets and drawings for the contractor to use in the field. At your direction Hoyle Tanner will prepare the Notice of Intent to Award. The contractor will then have 10 calendar days to assemble their bonds, acknowledge the notice of intent, and return it to the City. Then a pre-construction conference should be scheduled and a Notice to Proceed issued once the project schedule is determined.

Please do not hesitate to contact me if you have any questions or need further assistance.

Sincerely,

A handwritten signature in black ink, appearing to be 'W. Matherin', with a long horizontal line extending to the right.

Wilbur Matherin, P.E.
Senior Project Manager
Enclosures as noted above